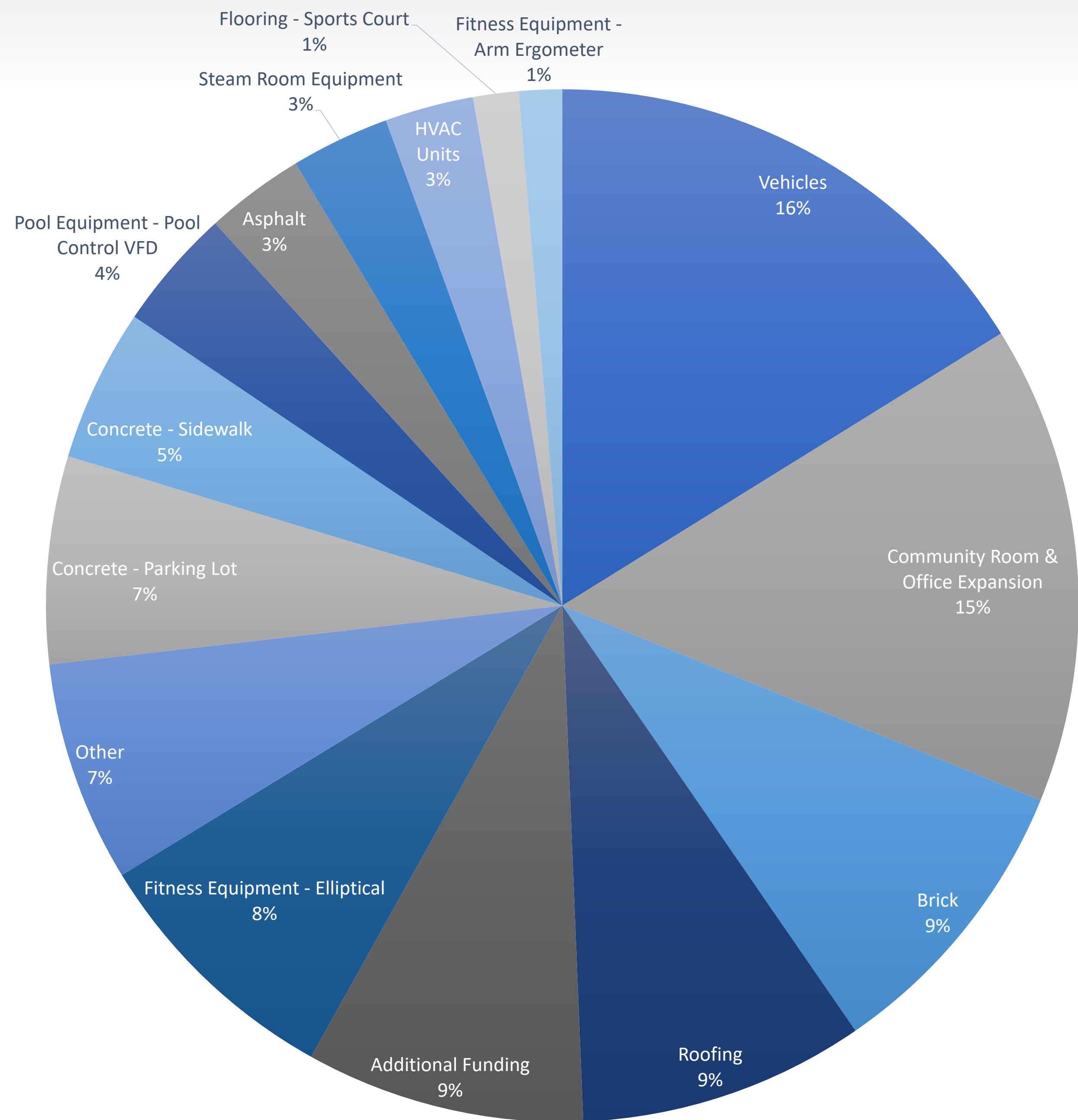


MOUNTAIN PARK HOA YOUR ASSESSMENTS AT WORK



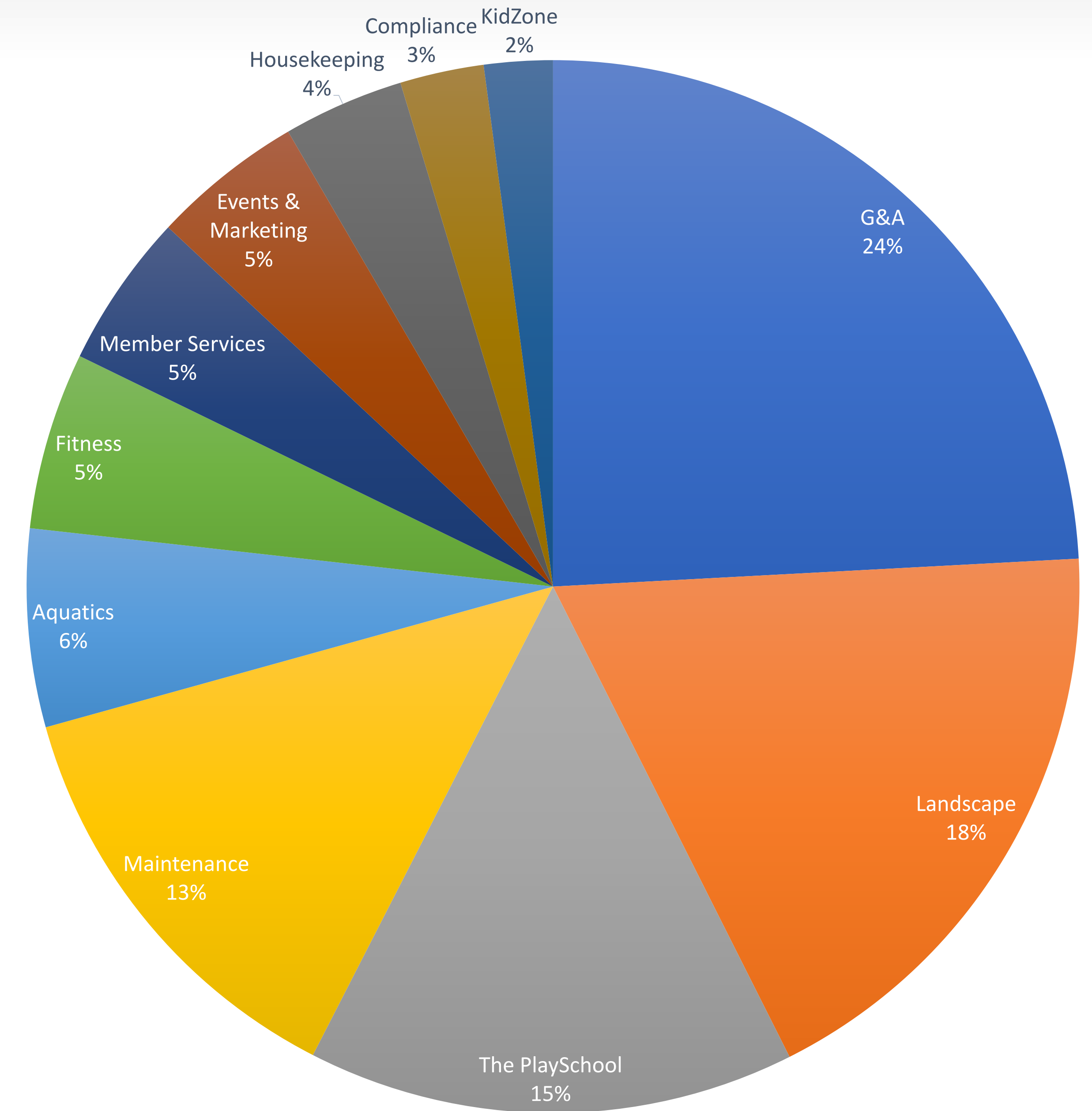
2020 MASTER BUDGET

INCOME

Assessments	\$	2,727,212.16
The PlaySchool	\$	653,786.00
Other Income - NR - Patrons	\$	198,000.00
Other Income - Residents	\$	167,149.98
Other Income - Non-Residents	\$	120,955.00
RV Spaces	\$	45,800.00
Income from Transfer Fees	\$	42,000.00
Other Income - NR - Guest Fees	\$	24,000.00
Income from Late Fees	\$	17,400.00
Income from Fines	\$	4,800.00
Interest Income - Assessments	\$	3,975.00
ACH Charges	\$	600.00
Interest Income - Operating	\$	240.00
Reserves & Bank Loan	\$	(707,005.72)
TOTAL	\$	3,298,912.42

EXPENSES

Salaries/Wages (30 full-time, 66 part-time)	\$	1,819,668.84
Services	\$	256,419.00
Payroll Taxes	\$	197,037.98
Utilities	\$	193,273.04
Employee Benefits	\$	154,965.50
Landscape Services	\$	123,000.00
Supplies	\$	99,680.40
Insurance	\$	87,604.00
Landscape Supplies	\$	51,300.00
Repairs & Maintenance	\$	47,056.00
Professional Fees	\$	40,850.00
Bank Fees	\$	27,779.40
Employee Development	\$	26,845.00
Telephone & Internet	\$	26,640.00
Marketing & Advertising	\$	24,133.00
Operating Tools & Equipment	\$	22,107.96
Food & Kitchen Supplies	\$	14,400.00
Automobile Expenses	\$	13,700.00
Insurance Workers Comp	\$	12,955.00
Maintenance Contingency	\$	10,000.08
Member Relations	\$	9,335.00
Licenses & Business Taxes	\$	8,435.00
Recruiting Costs	\$	6,600.00
Dues & Subscriptions	\$	6,072.72
Uniform & Boots	\$	5,830.08
Equipment Rental	\$	5,344.42
Office Expense	\$	3,980.00
Collection Costs	\$	3,000.00
Travel	\$	900.00
TOTAL	\$	3,298,912.42



2020 RESERVES BUDGET

Vehicles - Landscape Department Truck	\$	52,288.00
Community Room & Office Expansion	\$	48,500.00
Brick - Clubhouse Exterior Sealing	\$	29,875.00
Roofing - Landscape Office	\$	29,000.00
Additional Funding Allocation	\$	28,248.00
Fitness Equipment - Elliptical	\$	26,445.00
Other - Pool Equipment, Pool Lounge Chairs, IT Computer Upgrades	\$	22,389.00
Concrete - Parking Lot Curb Repair	\$	21,000.00
Concrete - Sidewalk Repair	\$	15,450.00
Pool Equipment - Pool Control VFD	\$	12,353.00
Asphalt Slurry Seal	\$	10,000.00
Steam Room Equipment	\$	10,000.00
HVAC Units	\$	8,984.00
Flooring - Sport Court Refinishing	\$	4,600.00
Fitness Equipment - Arm Ergometer	\$	4,368.00
TOTAL	\$	323,500.00

2020 EXPENSES BY DEPARTMENT

G&A	\$	796,841.68
Landscape	\$	607,917.03
The PlaySchool	\$	493,409.76
Maintenance	\$	433,927.05
Aquatics	\$	200,518.79
Fitness	\$	179,521.00
Member Services	\$	156,344.23
Events & Marketing	\$	153,594.22
Housekeeping	\$	122,413.06
Compliance	\$	84,919.00
KidZone	\$	69,506.60
TOTAL	\$	3,298,912.42